

### **Profile: Paul Butcher**

The senior technologist behind several successful start-ups, Paul has repeatedly driven the entrepreneurial process from business plan and prototyping through to execution and exit. He is a recognised authority on software engineering having written two critically acclaimed books on the subject.

Paul was Chief Software Architect of SwiftKey, subsequently acquired by Microsoft. He went on to co-found English Language iTutoring, subsequently acquired by Cambridge Assessment English, and is currently CTO of XLIO Ventures.

# Key capabilities:

- Buy- and sell-side due diligence ahead of investment or M&A.
- Board-level involvement in all aspects of software development, including defining and communicating the technology roadmap, ensuring the architecture and development process deliver against commercial goals, and supporting sales and marketing.
- Investor relations, from initial pitch through term sheet negotiation and closure, and ongoing management of the relationship.
- Design and development of both B2B and B2C products.

# **Indicative Experience**

- Co-founded <u>English Language iTutoring</u>, a technology transfer business commercialising Natural Language Processing and Machine Learning technology developed within the University of Cambridge to assist with learning English as a foreign language. ELiT was acquired by Cambridge Assessment English.
- Built and led <u>SwiftKey</u>'s world-class development team, taking the technology from proof-of-concept through to commercial release. The software was the best-selling Android application worldwide for three years, was licensed to both Samsung and Blackberry, and released on iOS. SwiftKey was acquired by Microsoft.
- As CTO of <u>Texperts</u>, built a platform that combined Natural Language Processing and Machine Learning with human

intelligence to efficiently answer unrestricted free text questions. Following acquisition by kgb (the company behind 118118) the technology was rolled out worldwide and successfully scaled to handle the demand generated by an advert broadcast during the 2010 Super Bowl.

- After the tech bubble burst in 2001, leading to a loss of funding, led <u>Commtag</u>'s initially demoralised team to develop a commercial offering in just 9 months. The product was awarded "Best Corporate Wireless Application or Service" at the 2003 GSM Association Awards and the company was acquired shortly afterwards.
- As fractional CTO for <u>NatureMetrics</u>, kept the organisation on a steady keel following the loss of their full-time CTO and supported a fundraising round. Facilitated the internal promotion of a new technical leader who I now mentor to assist him to grow into his new role.
- Numerous technical due diligence engagements for a wide variety of clients (HNWI, funds, companies) ahead of both investment and acquisition.
- Numerous engineering reviews performed for a variety of organisations helping them both understand their current situation and then working with them to address identified issues and grow to meet anticipated challenges.

# **Specific Expertise**

- Software development process and culture
- B2B and B2C product development
- Exec and non-exec board participation
- Fundraising and investment
- AI, machine learning, and natural language processing (since 2005)
- Concurrent and parallel software
- Functional programming

## **Career Highlights**

2020-present: CTO, XLIO Ventures

2014–2020: Co-founder and CTO, English Language iTutoring

2010–2013: Chief Software Architect, SwiftKey

2005-2009: CTO, Texperts

2001–2003: CTO, Commtag/Smartner

#### **Books**

Seven Concurrency Models in Seven Weeks: When Threads Unravel. Pragmatic Bookshelf, 2013. ISBN: 978-1-93778-565-9.

abus Itl: Find Panair and Provent P

<u>Debug It!: Find, Repair, and Prevent Bugs in Your Code</u>. Pragmatic Bookshelf, 2009. ISBN: 1-934356-28-X.



#### **Awards**

2013 Appsters Awards:

Winner, Best Consumer App, SwiftKey Appster Champion, SwiftKey

2012 Appsters Awards:

Winner, Best Enterprise App, SwiftKey

2012 Webby Awards:

<u>People's Voice Winner, Experimental and</u> <u>Innovation, SwiftKey</u>

2012 GSMA Global Mobile Awards:
Winner, Most Innovative App, SwiftKey

2011 Mobile Premier Awards:

Winner, AppCircus Events Jury Award, SwiftKey

2007 Growing Business Awards:

Winner, Innovative Company of the Year, <u>Texperts</u>

2007 National Business Awards:

Winner, Orange Best Use of Technology Award (Midlands & East of England), 82ASK

2006 NatWest Startups Awards:

Winner, Best Use of Technology, 82ASK

2003 GSM Association Awards:

<u>Winner, Best Corporate Wireless</u>
<u>Application or Service, Commtag Duality</u>
<u>Always-on Mail</u>

















